PCB Apps Introduction

Presented by/to

PCB Apps Overview

Who are we?

- Established in 2003
- 200+ Subject Matter Experts
- Global Presence & Local Reach
- Award Winning Innovation Team
- 150+ Global Customers in 22 countries
- Offices in the Americas, Europe, MEA, and APAC

What we do?

- Business Consulting Services
- Managed Services
- Value-add Products
- Pre-built Industry Solutions
  - ➢ Agriculture & Food
  - ➢ Industrial Mfg./Supply Chain
  - ➢ Oil, Eng. & Services
  - ➢ Life Sciences
  - ➢ eCommerce/Finance

Why Us?

- Customer first
- Personalized Service
- Localization Expertise
- Solid Domain Expertise
- Industry Focused Solutions
- Continuous R&D Investments
- Multi-ERP, EPM Application Expertise
- Reliable 24x7 Support Service Models
- Digital Transformation Experts (IoT, AI, ML, RPA)
- Proven Cost-Effective and Quality Delivery Models

Products and Services

PCB Apps is a Pioneer in delivering Industry focused Managed Applications in the Cloud/Mobile utilizing the best of the breed UX Platform and back-end ERP platforms.

Business Consulting	Cloud/ Managed Services	Products	Managed Ops & IT
• Implementations • Migrations • Upgrades • M & A integrations • Cloud Migrations • BI Analytics • Digital Transformation (IoT, Mobile, AI, ML, RPA) • Staff Augmentation	• Industry Solutions • Application Services • Sys./App. Admin. Support • Database Support • Development Support • Cloud Hosting (IAAS) • Application Hosting (SAAS)	• FlexAI (AI & UX Platform) • FlexIndusPro (Industry Solution) • FlexAssetPro (Asset Life Cycle) • FlexPOD (Proof of Delivery SCM) • FlexMobex (Mobile RFID) • FlexGRC (Risk & Compliance) • eHospital (Hospital Mgt. System) • ezPractice (Healthcare Practice Mgt.) • eMemberPlus (Member Benefits)	• Helpdesk Support • Offsite Managed IT • 3rd Party Cloud & Support • Business Continuity Planning • Disaster Recovery Planning

Managed Service Models

	SILVER	GOLD	PLATINUM	DIAMOND
App. Admin Support	Shared & On-Demand	Shared & On-Demand	Dedicated & Proactive	Dedicated & Proactive
Dev. Support	Shared & On-Demand	Shared & On-Demand	Dedicated & On-Demand	Dedicated & Proactive
Functional Support	Shared & On-Demand	Shared & On-Demand	Dedicated & On-Demand	Dedicated & Proactive
Database Support	Shared & On-Demand	Shared & On-Demand	Dedicated & Proactive	Dedicated & Proactive
24/7 Support				
Holidays & Non-Business Hours Support				
Proactive Monitoring Tool				
US Based Coordinator				
India Based Coordinator				
Minimum Hours	40	80	160	240

Technology Expertise

Oracle

- JD Edwards
- EBS
- Primavera
- Hyperion/PBCS
- OFC (Oracle Cloud Financials)
- OTM (Oracle Transportation Management)
- OHCM (Oracle HCM Cloud)
- CPQ (Configure, Price, Quote) Cloud
- NetSuite

EPM, BI, Analytics

Hyperion/PBCS
SAP BPC
Oracle ADW
OBI/Oracle Analytics Cloud
Snowflake
BIRST
SAP BW
Power BI
Tableau
Informatica
Cognos

SAP

R3/ECC
S/4 HANA
PI/PO
PLM, MDM, DMS, FSCM
SAP HANA
SAP GRC
SAP Fiori
SAP EWM, SAP TM

B2B & Integrations

MuleSoft
Dell Boomi
IBM
API's & Microservices
ESB
B2B
Web Services
Oracle Integration Cloud

Portals & Commerce

Oracle Content Experience (OCE)
SharePoint
Office 365

Microsoft

Dynamics 365
F&O
Business Central
CRM
NAV
AX

INFOR

M3
XA

Digital Transformations

AI
ML
IoT
Mobile
RPA
CX
Big Data
Blockchain

Salesforce

Sales Cloud
Service Cloud
Marketing Cloud
Community Cloud
Lightning

Database

Oracle, DB2, SQL Server
PostgreSQL, MySQL, mongoDB
Oracle ADW

EPICOR

Security

- Palo Alto
- Cisco
- Mcafee
- Symantec
- Microsoft SCCM, PIM, Group Policies
- Splunk

Cloud & Infra

OCI
AWS
Azure
GCP
Citrix
VMWare
NetApp
App-V

Other Technologies

Open Systems & Full Stack (Java, DotNet, REACT, NodeJS)
EDI (Electronic Data Interchange)
Scanning (DSI dcLink, RF Smart)
Testing/QA (Manual & Automation)

Oracle Practice

ORACLE E-BUSINESS SUITE

ORACLE CLOUD PLATFORM CONTENT AND EXPERIENCE

ORACLE EPM Cloud

ORACLE NETSUITE

ORACLE CONFIGURE, PRICE, AND QUOTE CLOUD

ORACLE HYPERION

ORACLE PEOPLESOFT ENTERPRISE

ORACLE SCM CLOUD

ORACLE ANALYTICS CLOUD

JD Edwards Digital Platform

ORACLE JD Edwards EnterpriseOne

ORACLE TRANSPORTATION MANAGEMENT

ORACLE AUTONOMOUS DATABASE

Orchestrator

JDE Apps

UX One Frameworks

Low / No Code & Extensibility

ORACLE CLOUD INFRASTRUCTURE

ORACLE SALES CLOUD

Rapid Application Development to enable Mobile Access, Chatbots, IoT, Collaboration

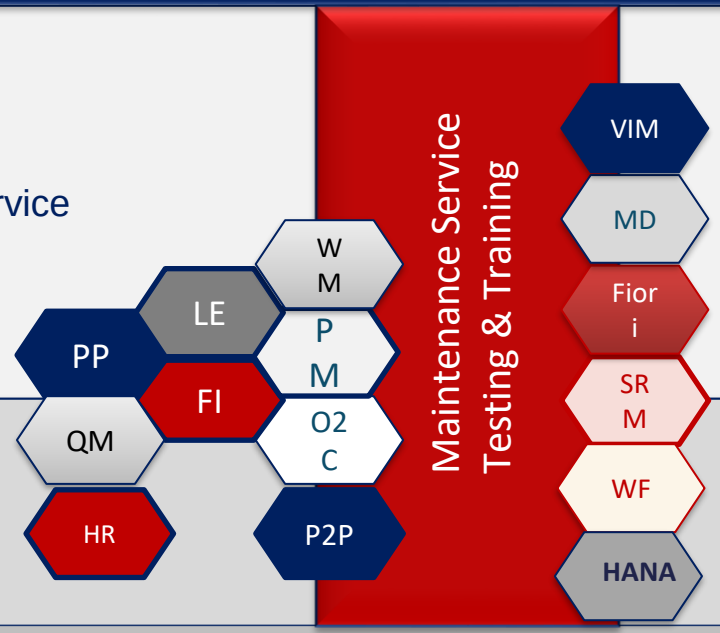
SAP Practice

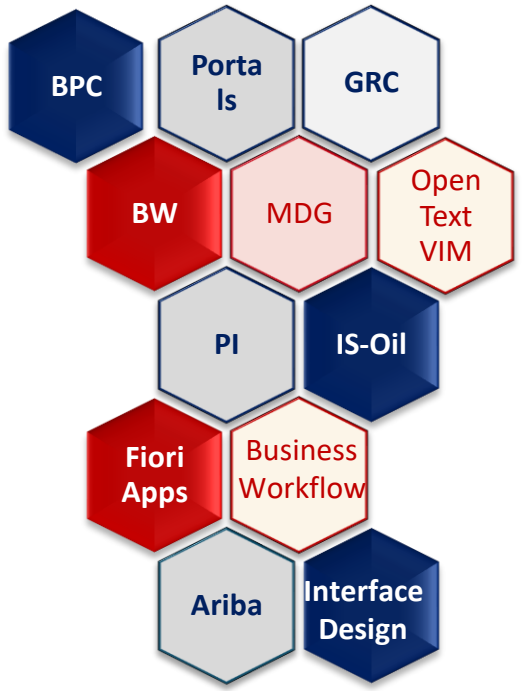
Enhanced Governance

Application Implementation Service

Enhancement Service

Technical Services, Enterprise Integration, Migration and System Maintenance Services





Project Management through Experience and Excellence

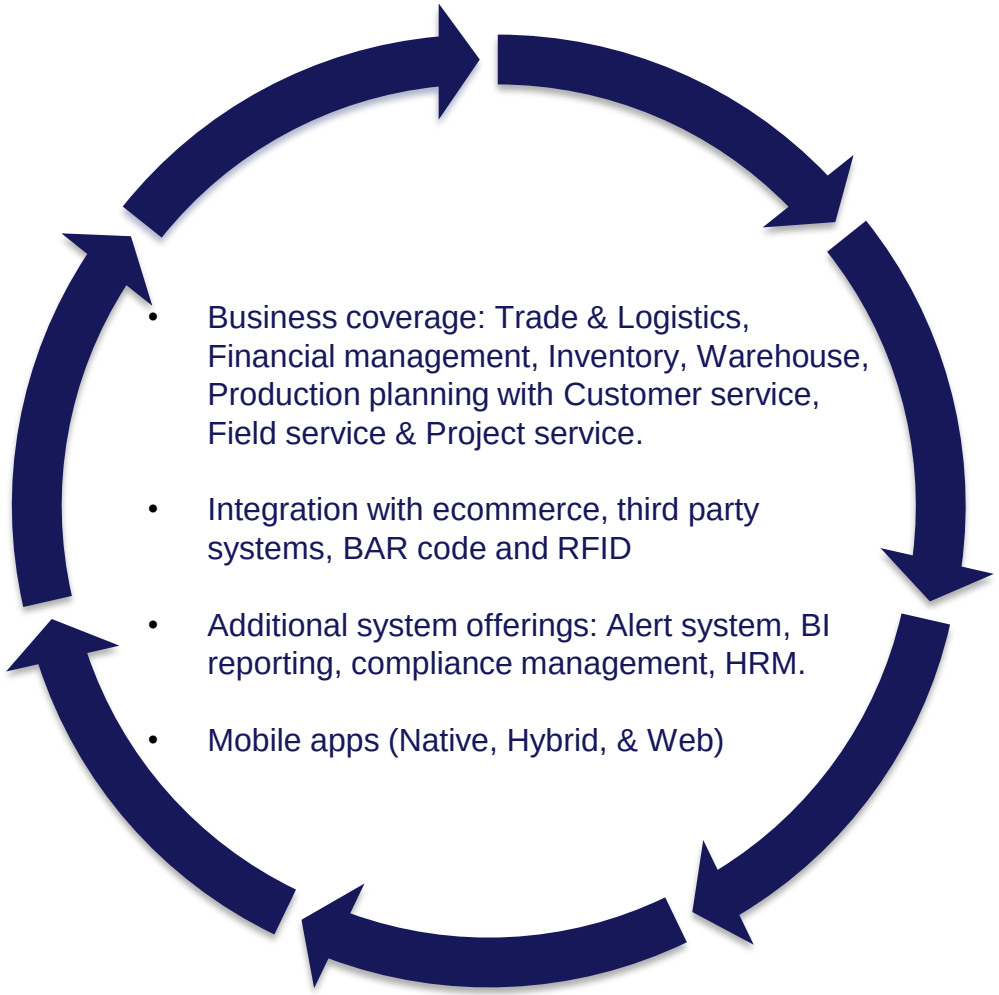
Microsoft Enterprise Practice

Microsoft Dynamics AX

Microsoft Dynamics NAV

Microsoft Dynamics 365 Finance & Operations

Microsoft Dynamics 365 Business Central



- Business coverage: Trade & Logistics, Financial management, Inventory, Warehouse, Production planning with Customer service, Field service & Project service.
- Integration with ecommerce, third party systems, BAR code and RFID
- Additional system offerings: Alert system, BI reporting, compliance management, HRM.
- Mobile apps (Native, Hybrid, & Web)

Power BI

SharePoint

Office 365

Azure

Integrated solutions across: AI, ML, AR/VR, Azure IOT, Business Intelligence, POS

Salesforce Practice

Sales/ Service Cloud

Integration

- Successful track record in planning and delivering complex Salesforce.com projects, involving multiple countries, multicurrency and multilingual scenarios.
- Implemented several projects on Sales, Marketing and Service cloud involving Implementation, Custom development and integration with on premise / other legacy systems and third-party tools.
- Strong domain expertise across different verticals enabling us to provide advisory services for customers looking to leverage the cloud and Salesforce.com for their specific business objectives.
- Delivering across the entire salesforce.com lifecycle, including strategy, planning, development, deployment, support and maintenance using a value/cost engagement model.
- Applying reusable methods, accelerators and other proprietary assets to accelerate Salesforce implementations and mitigate delivery risks
  Modernizing salesforce implementation using lightning flows and LWC, platform events etc.

Domain Consulting

Testing

Support

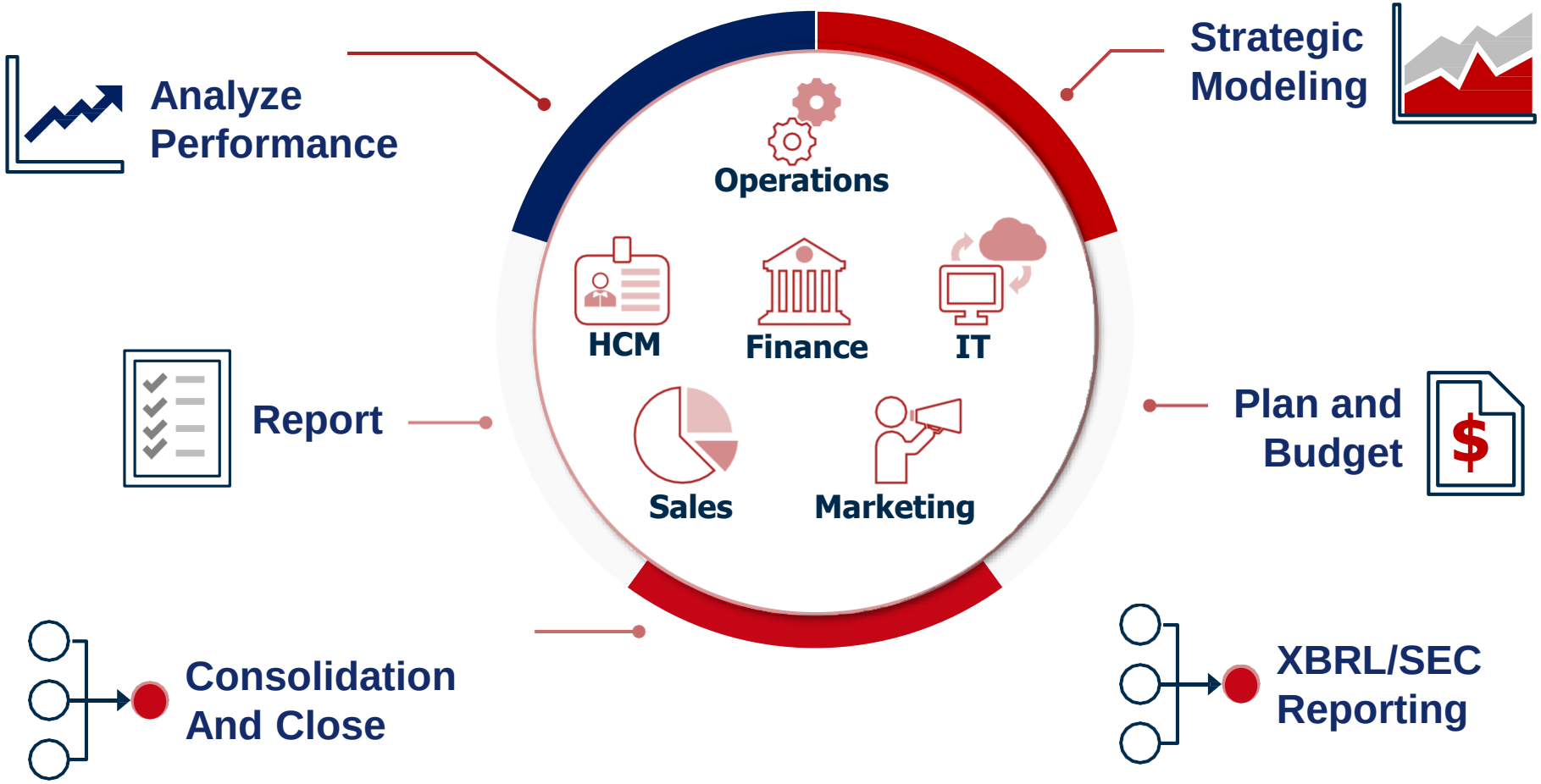
Mobile

force.com

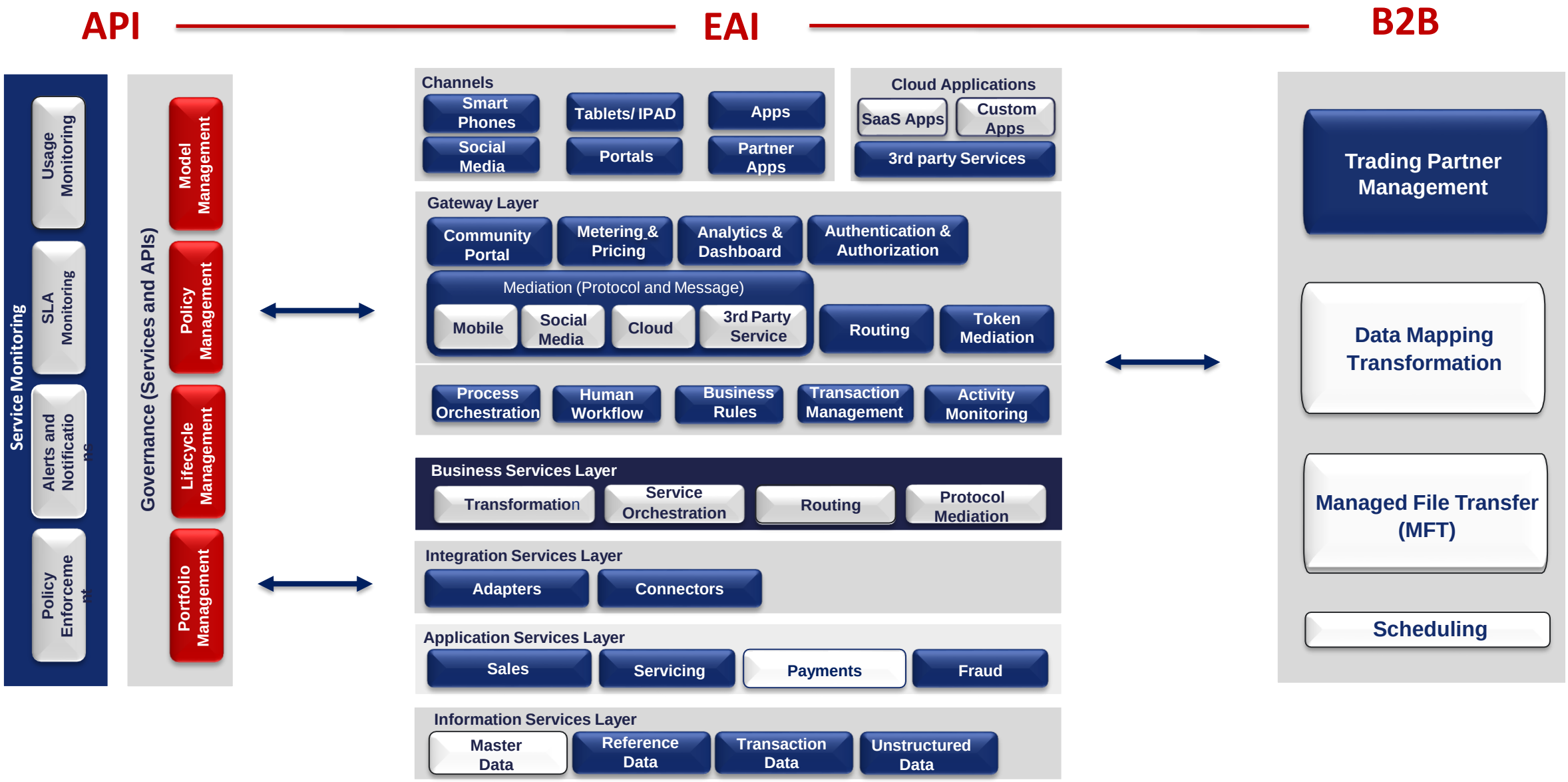
Implementations

Analytics

EPM Practice



Overall EAI Expertise



Our Security Offerings

Information Security Assessment Services (On Demand or Periodic)

- Vulnerability Assessment & Penetration Testing Services
- Risk Assessment
- Application Security Testing
- Gap Assessment / Assurance / Preparation Audit for ISO/PCI
- Third party Audit / Physical Security Assessment / IT Generic Controls Audit
- GDPR / CCPA / PDPA
- Business Continuity Planning, Preparation and Testing

Information Security Managed Services (Continuous Monitoring)

- Compliance Management
- DLP Operations Management
- Endpoint Lifecycle Management
- Integrated Vulnerability Management, Security Hardening
- Network Security/ EMail / Cloud Security Management
- Awareness Trainings & Phishing Simulation

Information Security Operations Management (Continuous / Need Basis)

- AV / EDR
- Firewall / IPS
- Web Security
- DLP / WAF / DAM
- SOC / NOC Monitoring

Testimonials

Glesby Marks

We chose to partner with PCB Apps because of their strong background in complex technology integrations. Being a small business, it is often assumed that our systems aren't complex, but PCB Apps took the time to fully appreciate the nuances and challenges we face and came up with solutions to help solve them. From the top execs at the company, to the project managers, to the developers, their commitment to our success felt like they were an extension of our team rather than just a vendor.

Emily Stoller, CEO

AT&T

I just want to say what an outstanding job PCB did on our JDE archive solution. With our disk space and hardware constraints, constant data growth and severe cost containment pressures, this quickly became our most critical work item this year. Within a matter of months, PCB assessed the problem, considered alternatives, implemented and worked with users to prepare them for production. This was a HOME RUN and quite frankly has taken us out of a very serious space and critical business support condition, thanks to your efforts and skills.

Stephen Buffet, Sr. Technical Director

Daiwa Capital Markets

I want to say thank you for all of your help in completing this project. I couldn't be happier with the way things turned out. Your team was amazing and the cut over was absolutely flawless. I know there were many people involved in this project on the PCB side that were working EXTREMELY hard to hit our deadlines, so I wanted to make sure that you were aware of how happy I am with how things turned out. I communicated this to my manager Nelson and my CIO Steve to let them know as well, and they agreed that the perception of this upgrade was 100% positive.

Bobby Cramer, IT Executive Director

KING RANCH

King Ranch invested considerable time and effort in evaluating consultants to engage for our Oracle/JD Edwards implementation. PCB Apps was selected to become our partner on this journey. The journey is now underway and we are more confident than ever that we made the right decision in our selection.

Kimberly Godeaux, Strategic Planning

AFSCME
We Make America Happen

"Being a union supporting government employees, we had concerns in the Security of the infrastructure in the Cloud. PCB Apps has demonstrated over and over for last 10+ years as a valued partner and we trust their capabilities. The journey to the Cloud is very smooth and we are more confident than ever that we made the right decision in our selection."

Frank Wallace, AFSCME-DC33

Award Winning Team

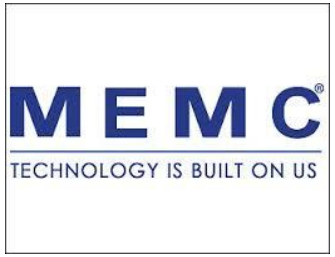
- 2019 Oracle Digital Innovation Award
- 2019 NJ Digi Tech Innovation Award
- 2018 Digital Innovation Oracle JD Edwards
- 2018 Oracle Excellence Award for E1
- 2017 Inc. 500 Fastest Growing Companies
- 2016 NJBIZ Top IT Solution Provider
- 2015 25 Most Powerful Oracle Companies

Our Customers

Our Customers Continued…

Customers by Industry

Manufacturing & Supply Chain



Engineering, Energy & Services

Agriculture & Food

Life Sciences & Healthcare

L'ORÉAL

torrent PHARMA

Meeting society's needs with nature's blessings.
AIR WATER

Piramal

HINDUSTAN ZINC LIMITED

Kindeva DRUG DELIVERY

INVENTIA LIFE SCIENCE

MARY KAY COSMETICS

Affymetrix

Tris PHARMA

Kindeva DRUG DELIVERY

ELEMENTIS

HIGHNOON LABORATORIES LIMITED

ZIMMER BIOMET

JFK

eCommerce & Finance

Customers by Technology

Oracle

Affymetrix
KING RANCH
at&t
OTIS
United Technologies
Iroquois
GAS TRANSMISSION SYSTEM
IROQUOIS PIPELINE OPERATING COMPANY, OPERATOR
A&E
Innovate. Create. Deliver.
K2M
stryker
THE ALASKA RAILROAD
ESTABLISHED 1914
Berry
CoreCivic
Foundation
Saputo
ZIMMER BIOMET
VOITH
Farmer Brothers
INTERSTATE BATTERIES
Outrageously Dependable
STS
CONSULTING SERVICES, LLC
Dean
FOODS
SupplyCore
Worldwide Supplies • Worldwide Support
Vardhmān
itg
international textile group
LDR
la passion de l'innovation
ELEMENTIS
CBRE
CB RICHARD ELLIS
THREE GENERATIONS
MANN'S
EST. 1939
Aimbridge
Hospitality
SUPERMERCADO
EL RANCHO
EL REY DE LOS PRECIOS BAJOS
DENVER WATER
Premium Waters, Inc.
more ways to refresh
Sleep
Innovations
ECAwards
RECOGNISE REWARD INSPIRE
Pernod Ricard
torrent
PHARMA
energyalloys
RSB
EMPIRE
MERCHANTS
MONTEREY
MUSHROOMS
STEELSMITH
CONTINENTAL
Manufacturing Pvt. Ltd.
Delek
US
ALON USA
GR
GR ENGINEERING SERVICES
ENGINEERING CONSULTANTS AND CONTRACTORS
Glesby
Marks
susten
By Mahindra
GREAT PLACE TO WORK
CERTIFIED
INDIA
Rational
Technologies Limited
Tris
PHARMA
Daiwa
Capital Markets
Piramal
knowledge action care
HZL
HINDUSTAN ZINC LIMITED
Roberts Rose
EFS
FACILITIES SERVICES
Mondelēz
International
LUTRON

SAP

HIGHNOON LABORATORIES LIMITED

TREASURY WINE ESTATES

Microsoft & Other

trialcard®
a technology-enabled pharmaceutical solutions company

CREDIT SUISSE

JFK

CSS INDUSTRIES
make it memorable

HASOUB

AFSCME
We Make America Happen

NAVAYUGA

THE ADVISOR

PETROCHEM

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